3M Building and Commercial Services Division 3M[™] Cleaned Green Program









3M[™] Cleaned Green Program: An Environmentally Preferable Approach to Cleaning

For more than 35 years, 3M has been an industry leader in environmental stewardship. The 3M[™] Cleaned Green Program has harnessed this extensive experience and expertise to help you meet your environmental goals. Take your facility's cleaning process to a higher level by measuring and communicating your results through the 3M[™] Cleaned Green Program's easy three-step environmentally preferable approach to cleaning.

An environmentally sustainable approach to cleaning your facility can help:

Minimize impact on human health and the environment

Improve indoor air quality*

Reduce water, chemical and energy waste

BENEFITS OF

Why Green Cleaning?

Choosing to participate in an environmentally preferable cleaning program can help yield health, safety and humanrelations benefits. Other drivers that may influence your decision to pursue a greener approach to cleaning may include:

- Local, state and federal regulations
- Interest in third-party certifications such as ISSA CIMS[®], LEED[®], Practice Green Health (formerly H2E for Health Care) and Healthy Schools Campaign program
- · Concern for building occupants and public perception
- Organizational goals

An Integrated Approach:

The 3M[™] Cleaned Green Program provides you with the tools you need to implement a successful sustainable cleaning program, including:

- · Products, procedures and global technical support
- The 3M[™] SMART (Service, Maintenance, Analysis, Resources and Training) Program, a comprehensive productivity and training program
- Internal and external communications materials such as window clings, posters and recognition certificates
- Benchmarking self-assessment forms



What is green cleaning?

Green cleaning can be defined as cleaning that minimizes the impact on human health and the environment.

What are environmentally preferable products and services?

Environmentally preferable products are defined in the Instructions for Implementing Executive Order 13423, titled "Strengthening Federal Environmental, Energy and Transportation Management," as products or services that have a lesser or reduced effect on human health and the environment when compared with competing products or services that serve the same purpose. This comparison may consider raw materials acquisition, product, manufacturing, packaging, distribution, reuse, operation, maintenance, or disposal of the product or service.



Meet the requirements of new and emerging regulations and third-party certifications

Communicate your environmental sustainability goals internally and externally

CLEANING GREEN

3M[™] Cleaned Green Program:

Team Selection and Facility Assessment

- · Select team members, set goals and establish timeline
- · Assess your facility's current products, procedures and equipment
- Determine your facility's requirements for 3M[™] Cleaned Green products, procedures and equipment
- · Begin awareness campaign and continuous feedback procedure

Facility Staff Training

- Train facility managers and cleaning and maintenance staff about products, procedures and equipment conversions
- · Establish and maintain health and safety benefits awareness efforts
- Highlight staff recognition and advancement opportunities
- Document best practices

Marketing, Promotion and Continuous Improvement

- Determine and pursue relevant third-party certifications such as ISSA CIMS and LEED $\ensuremath{^{\circledast}}$
- · Review and share results
- Promote and communicate internally with employees, residents and visitors
- Promote and communicate externally with your community and investors



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3M Cleaned Green—Cleaning and Maintenance Products

3M's effort to reduce its own footprint is just part of our commitment to environmental stewardship. As part of the 3M[™] Cleaned Green Program, 3M Building and Commercial Services Division also offers you a wide selection of cleaning and maintenance products and tools that help you reduce your impact on health and the environment. These solutions are designed to support your environmentally preferable cleaning efforts.



3M[™] Floor Pads



3M[™] Twist 'n Fill[™] Cleaning Chemical Management System



Scotchgard[™] Floor Protection Products





Scotch-Brite[™] Greener Clean Scrub Sponges and Wipes



A Comprehensive Approach to Green Cleaning

The 3M[™] Cleaned Green Program offers environmentally preferable solutions for virtually all areas of your facility. The 3M product portfolio goes beyond chemicals to provide you with a range of products and tools to help you maintain a successful green cleaning program.

3M[™] Twist 'n Fill[™] Cleaning Chemical Management System

Meets California Air Resource Board VOC regulations

Effective using cold water which helps reduce energy use

Concentrated formulas help minimize packaging

Dispenser is designed to reduce personal exposure to chemicals





Scotchgard[™] Floor Protection Products

Reduction in frequency of stripping and refinishing can help save up to 40 to 50 percent in labor and chemicals annually

Less chemical use can help minimize environmental impact

Restroom

Lobby



Scotch-Brite[™] Greener Clean Products

Made from natural and recycled materials

Reusable and long-lasting which helps reduce the production and waste of one-time use materials

3M[™] Easy Clean System

Dispensing mechanism on flat mop can help cut chemical waste by as much as 80 percent

3M[™] Floor Pads

Washable and reusable

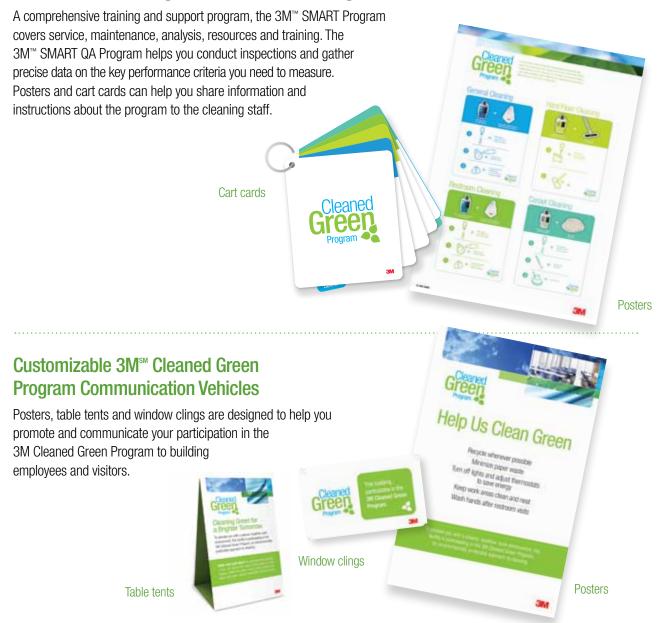
3M[™] Cleaned Green Program Support Tools

3M is committed to helping your environmentally preferable cleaning efforts succeed. That's why the 3M[™] Cleaned Green Program offers you the following support:

The 3M Environmentally Preferable Documentation Tool

This tool assists you in creating defined and measurable criteria for meeting your environmentally preferable requirements through alignment with Executive Order 13423, "Strengthening Federal Environmental, Energy and Transportation Management."

The 3M[™] SMART Program and SMART QA Program



3M[™] Cleaned Green Program Support Team

3M Building and Commercial Services Division has a highly trained field sales force and global technical support team ready to help you review, implement and address your organization's environmental goals and initiatives. At any time during your participation in the 3M[™] Cleaned Green Program, this team is available to help you maintain a cleaner, healthier, safer and environmentally preferable facility.

Collaborating with Other Organizations

3M works closely with several third-party organizations that provide end-user testing of and/or certification for sustainable products and cleaning practices. Some of the leading organizations are:

- Association for the Healthcare Environment[®] www.AHE.org
- Green Seal[™] www.greenseal.org
- ISSA The Worldwide Cleaning Industry Association[®] www.issa.com
- The Carpet and Rug Institute www.carpet-rug.org
- U.S. Green Building Council www.usgbc.org

LEED® Certification Guidance

As part of the 3M[™] Cleaned Green Program, you can receive help determining your eligibility for LEED[®] credits and certification.

**Green Seal[™] is an independent non-profit founded in 1989





3M Company Environmental Product Solutions

Along with 3M Building and Commercial Services Division's wide array of cleaning and maintenance products and tools, 3M Company also offers products in the following markets:

Construction	Industrial production	Communications
Office supplies	Transportation	Healthcare

Many of these product solutions can help bring you closer to gaining LEED[®] or other third-party certification. You can download the environmental solutions catalog of products at 3M.com/EnvSolutions.



3M[™] Cleaned Green Program Commitment

Work With a Leader

Sustainability is everyone's responsibility. 3M, with its legacy of proven technology and environmental leadership, can work with you to meet today's needs while allowing the next generation to meet their own.

Benefit from 3M[™] Cleaned Green Program's many strengths, including:

- A global sales organization and technical support
- A broad product portfolio with a wide range of environmentally preferable options
- The strength of 3M products, such as the 3M[™] Twist 'n Fill[™] Cleaning Chemical Management System, Scotchgard[™] and Scotch-Brite[™] products
- 3M Building and Commercial Services Division's offering of Green Seal[™]-certified chemicals

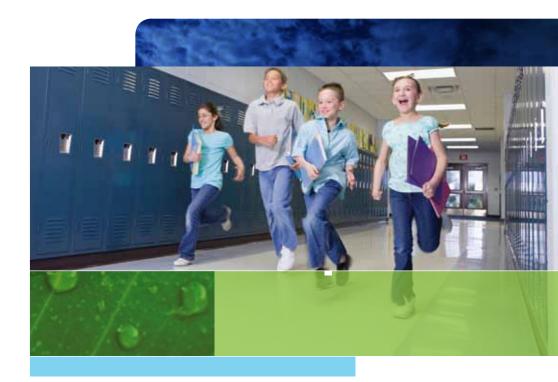




CLEAN, SAFER AND COMFORTABLE ENVIRONMENTS

For more information on the 3M[™] Cleaned Green Program, contact your local 3M sales representative, call us at 1-800-626-8578 or visit 3M.com.

* See epa.gov/iaq for the benefits of improving indoor air quality in the indoor environment (EPA-402-K-02-005).





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